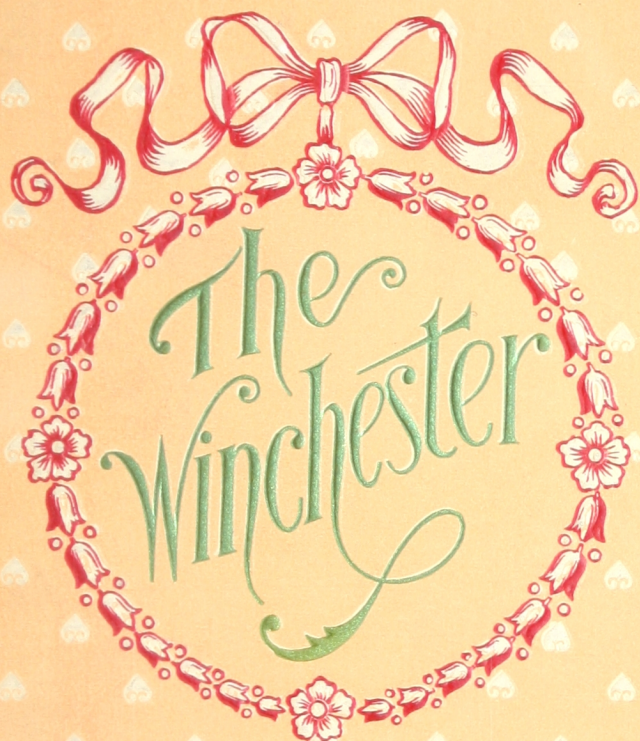


597.1

4 volumes



SMITH AND WINCHESTER CO.
BOSTON MASS. U.S.A.





Catalogue

. . . OF THE



Winchester

For Steam and Hot
Water Heating.....



MADE BY

Smith & Winchester Company,
Boston, Mass., U. S. A.

THE GUNN PRESS
31 HAWLEY ST.,
BOSTON.

: 1895 :



To the Trade and Public:

We sold boilers a number of years—a great many of them—to a great many different people—which gave more or less satisfaction.

We listened to our customers find fault with something about this boiler—or that boiler—and occasionally say something good about something about them.

Last year we decided to make a boiler of our own—that would have nothing about it our customers have found fault with in others—but to have everything they had said good things about—and lots of other things no other boiler has.

The result was the

**Winchester, WHICH HAS PROVEN AN
UNQUALIFIED SUCCESS,**

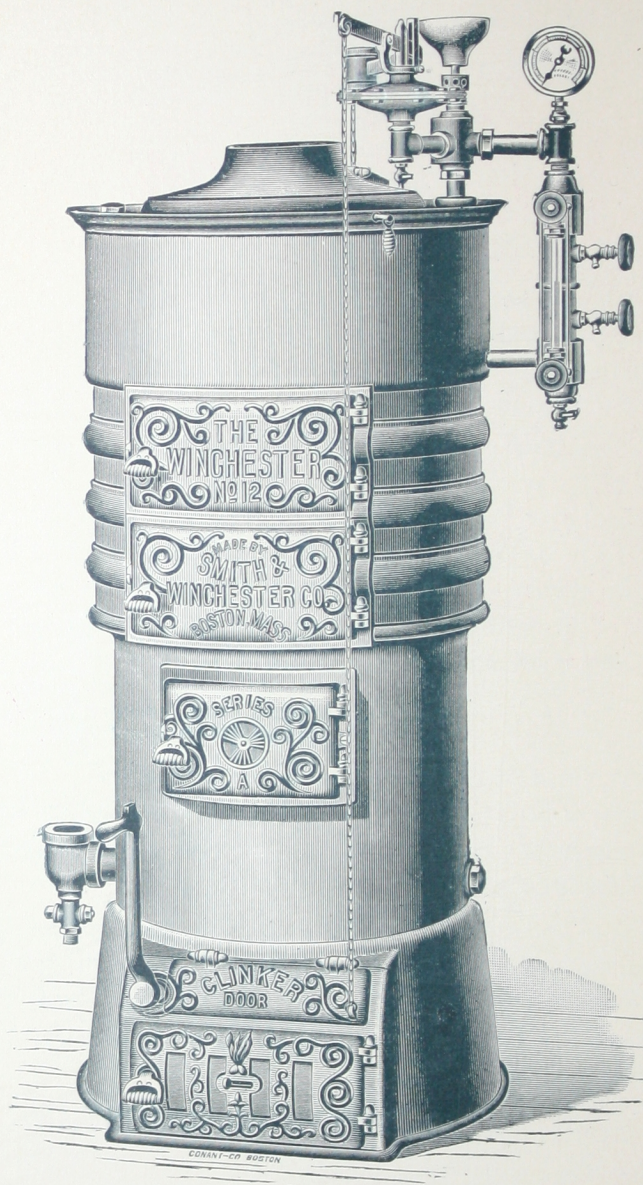
and more than met our most sanguine expectations.

Never in the history of heating boilers has one sprung so rapidly in public favor, and given such universal satisfaction as the **Winchester**.

Our Boiler is constructed entirely of the best grade of cast iron, in the most thorough and workmanlike manner, has all lathe turned *screw joints*, is easily operated and kept clean, economical in fuel, thoroughly guaranteed, and in every respect the ACME OF PERFECTION.

SMITH & WINCHESTER CO.

BOSTON, Mass., April 1, 1895.



THE WINCHESTER—FOR STEAM.

The Winchester

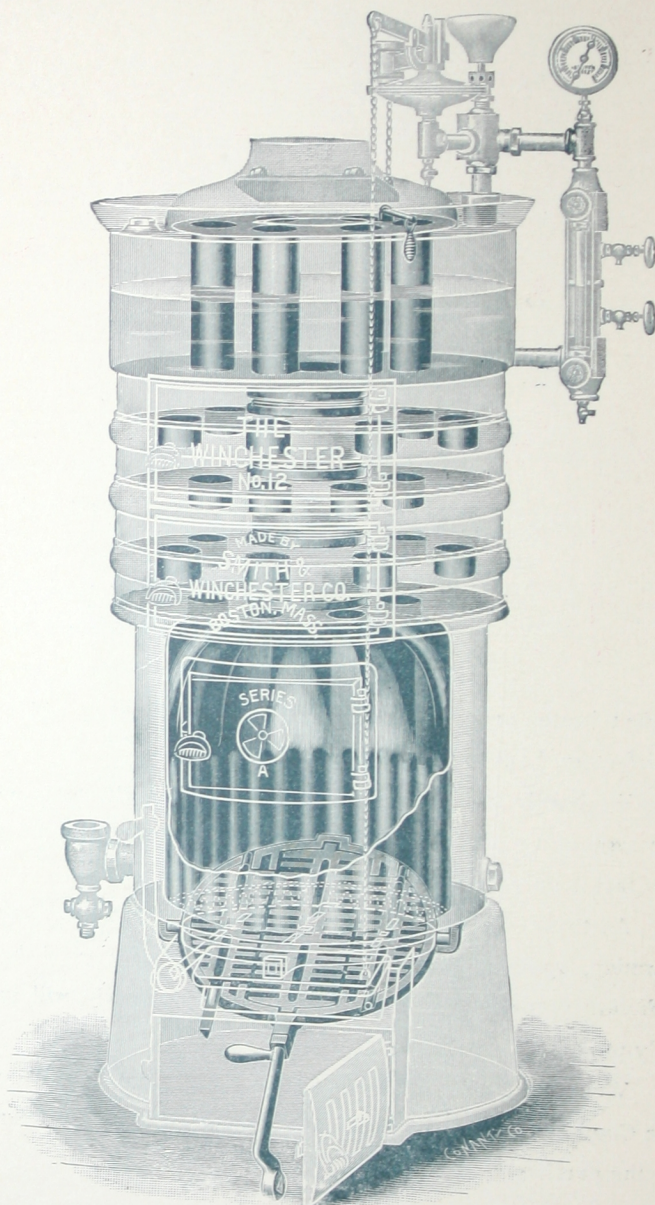


IT affords us the greatest pleasure to present you our **1895** Catalogue of the **Winchester**, and trust that the Heater will meet with your approval, both in reference to construction and price. In designing this Boiler, we kept constantly in mind principles which we believe should be embodied in the construction of a perfect heater, and are confident the **Winchester** will prove satisfactory, both to the fitter and user.

We hardly think it necessary to publish a chapter showing the superiority of steam or hot water for warming buildings, as this fact is universally conceded.

As to the relative merits of steam or hot water for artificial warming, opinions differ. Either system, with a good heater, radiation properly proportioned, and erected properly, will invariably prove highly satisfactory.

We make the **Winchester** for both Steam, Hot Water, or the Combination System, to suit the individual taste or preference of the purchaser.



THE WINCHESTER—FOR STEAM.
SHOWING INTERNAL CONSTRUCTION.

The **Winchester** is so simple in construction, and the special features so clearly shown by our illustrations, that a lengthy detailed description seems unnecessary. We, however, give the following brief

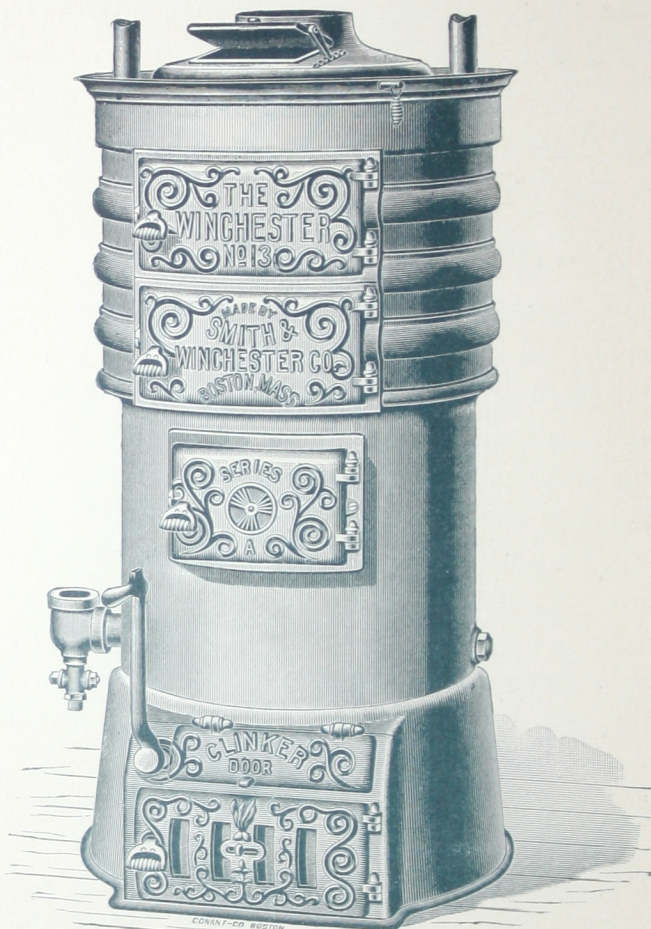
GENERAL DESCRIPTION.

It is conceded by all heating engineers, that the best and most efficient heating surface in a boiler is that upon which the fire shines.

As will be observed by examining cut on page 8, the fire-pot is constructed with deep corrugations, around and over the fire, presenting fully one-third more surface, backed by water, exposed to the direct radiant heat of the fire, than if constructed without these corrugations.

The actual circumference of our No. 12 fire-pot (18-inch grate) is 74 inches, while the circumference of an 18-in circle is but 56½ inches. It will be seen the **Winchester** has fully one-third more surface around the fire, than were it constructed with the sides of the fire-pot smooth, thereby greatly increasing the heating surface around the fire and consequently the efficiency of the heater. These corrugations present very little surface against which the coal lies, and the danger of chilling the fire is avoided. They also provide for a free circulation of air, at the edge of the fire, insuring perfect combustion and great economy of fuel.

Beginning on a line with the bottom of firing door, and meeting in center over the fire, are heavy corrugations, having openings between each one, through which the products of combustion rise. By this form of construction, the surface is increased one-third over the ordinary form, exposing the largest possible area to the



THE WINCHESTER — FOR HOT WATER.

direct radiant heat of the fire. The form of the upper sections is clearly shown in the engraving and needs no further description, the flues being staggered in the alternate horizontal sections, so that the products of combustion take a sinuous course and part very completely with their heat to the water.

DURABILITY.

The **Winchester** is constructed entirely of the best quality of cast iron, and will last a lifetime.

SAFETY.

The **Winchester** is tested at 80 pounds hydrostatic pressure to the square inch before shipment.

CLEANING.

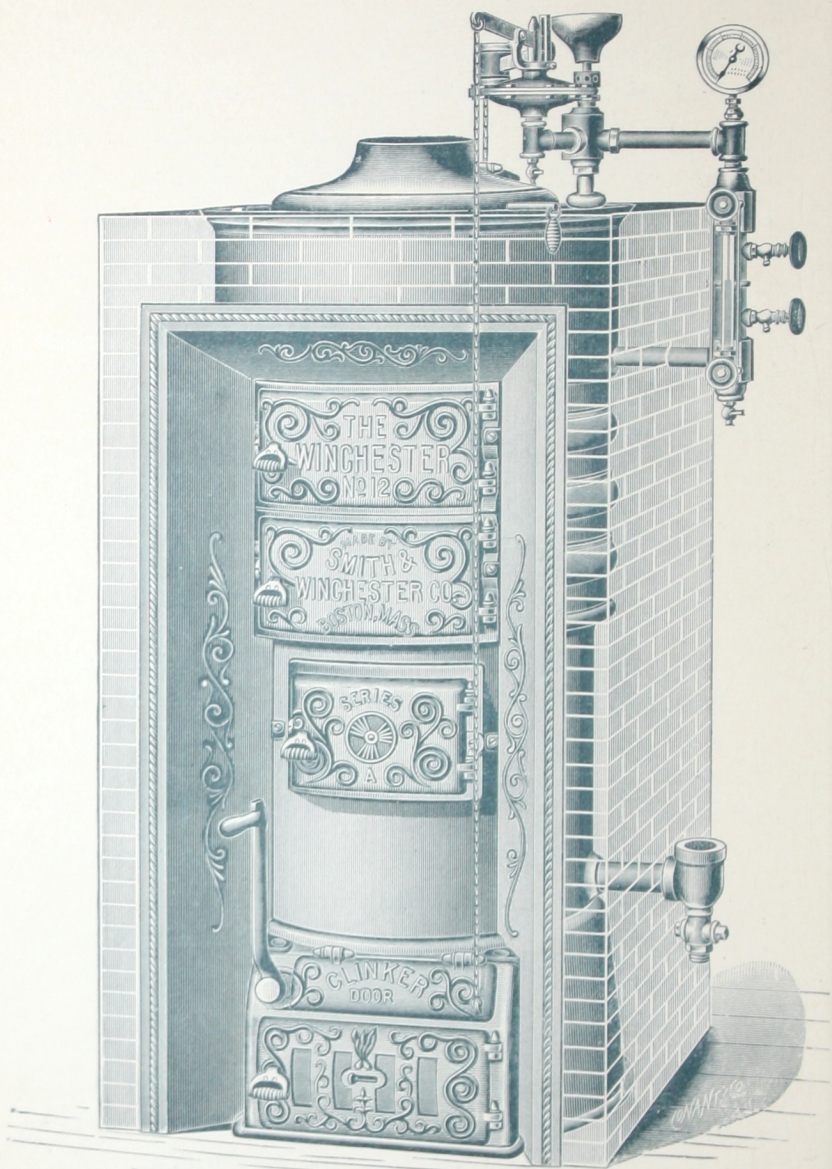
Every part of the **Winchester** is easily accessible for removing soot and dirt, and can be thoroughly cleaned in a very few minutes while in operation.

THE GRATE.

The **Winchester** is provided with an anti-clinker rocking and dumping grate, which may be operated with the greatest of ease. In case any part should give out, it can be readily removed and repaired.

TRIMMINGS.

The trimmings on the **Winchester** for Steam are all nickel-plated, of very best quality, including a red line water glass. The door knobs and hinge pins are also nickel-plated.



THE WINCHESTER SET IN BRICK WORK.

BRICK SETTING.

Our illustration on page 12 shows manner of brick-setting our **Winchester** Boilers. The frame, as shown in cut, can be attached to any of the Portable Boilers, for brick-setting. The results are very satisfactory both in looks and in accomplishing the end desired. We can say, however, that all who have used the **Winchester** without brick-setting are well pleased, and find no need of the extra expense. Remember the brick-setting can be made at any time, no change of Boiler required.

ASBESTOS COVERING.

When customers are desirous of covering their boilers with asbestos, we can furnish a ring to be placed on the base of the boiler, extending from the sides two inches, for supporting the covering.

CLINKER DOOR.

The **Winchester** is provided with a clinker door, which permits of cleaning the grate thoroughly, without dumping the fire.

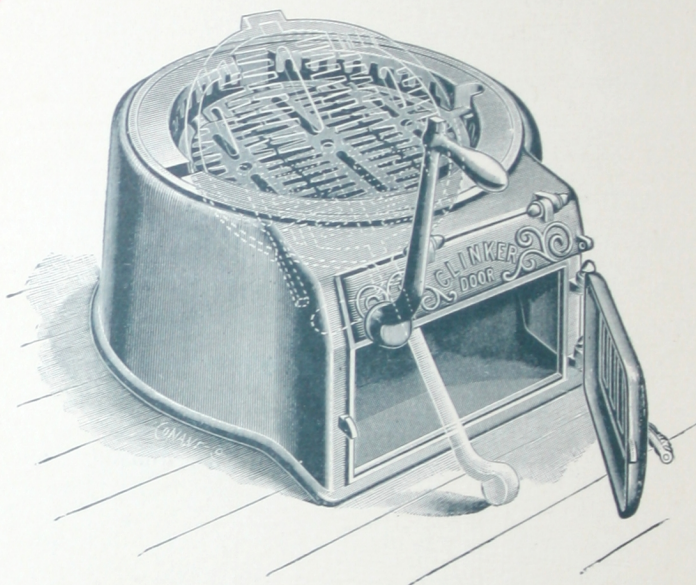
CHECK DAMPER.

The **Winchester** is provided with a check damper, or deflector, which is placed on top of the heater, and can be operated so as to partly close the flues through dome, and retard the draft.

ALL SCREW JOINTS.

The sections of the **Winchester** are all connected with close nipples (cast iron), and are guaranteed to never leak.

No packing or cement is used in water connections.



THE WINCHESTER ANTI-CLINKER ROCKING
AND DUMPING GRATE.

FIRING TOOLS.

We furnish a complete set of firing tools with the **Winchester**, consisting of Slice-bar, Scraper and Coal Shovel.

TAPPING.

All sizes of the **Winchester** have three openings tapped for supply, each nearly the full capacity of the boiler. This idea, we think, will meet with the approval of the fitter, as he can run one or more mains to suit the requirements of the case, and from the most convenient point.

The fire-pot section is also tapped in three places, one on each side and one in rear, so that the heater may be set close to cellar wall, or either corner, with opening exposed for returns.

ERECTING.

The **Winchester** can be set up, all ready for taking measurements for piping, in five minutes, as there is only one close nipple to make up on the Hot Water, and two on the Steam Boiler.

HOW SHIPPED.

The **Winchester** Hot Water Heater is shipped with all sections above fire-pot made up. The Steam is shipped in same manner except the dome, or top section, is not connected.



TABLE OF SIZES, DIMENSIONS AND PRICES

—OF—

The Winchester Boiler for Steam.

Portable or Brick-set Styles.

NUMBER.....	4	8	12	16	20	24	28
Diameter of Grate, in.....	16	16	18	21	24	27	30
Extreme Height, in.....	50	60	60	62	62	64	64
Height of Water Line, in...	40	50	50	52	52	52	52
Outside Diameter, in... ..	24	24	26	29	32	35	38
Number of Outlets.....	4	4	4	4	4	4	4
Size of Outlets, in.....	2	2	2	2	2½	3	3
Size Return Inlets	1½	1½	1½	1½	2	2	2
Diameter of Smoke Pipe, in.	6	6	7	8	8	9	9
Number Brick Required....	400	500	550	650	750	850	1000
CAPACITY.....	140	180	225	350	500	650	850
Shipping Weight.....	875	1050	1150	1475	1700	2000	2350
PRICE.....	\$100.00	\$120.00	\$160.00	\$210.00	\$250.00	\$290.00	\$340.00

NOTICE.

The above prices include trimmings and firing tools.
Ratings are for direct radiation, with pipes uncovered.

TABLE OF SIZES, DIMENSIONS AND PRICES

—OF—

The Winchester Boiler

For Hot Water

Portable or Brick-set Styles.

NUMBER	3	5	9	17	21	25	29
Diameter of Grate, in.....	16	16	18	21	24	27	30
Extreme Height, in.....	45	54	54	56	56	58	58
Outside Diameter, in.....	24	24	26	29	32	35	38
Number of Outlets.....	4	4	4	4	4	4	4
Size of Outlets, in.....	2	2	2	2½	2½	3	3
Number Return Inlets.....	3	3	3	3	3	3	3
Size of Return Inlets.....	2	2	2	2½	2½	3	3
Diameter of Smoke Pipe, in.	6	6	7	8	8	9	9
Number Bricks required....	400	500	550	650	750	850	1000
CAPACITY	225	300	400	525	750	1000	1350
Shipping Weight.....	750	900	1050	1300	1400	1850	2050
PRICE.....	\$90.00	\$110.00	\$140.00	\$190.00	\$230.00	\$270.00	\$320.00

NOTICE.

The above prices include firing tools.

Ratings are for direct radiation, with pipes uncovered.



TELEGRAPH CODE

FOR ORDERING

WINCHESTER HEATERS.

* * *

STEAM.

No. 4	VIOLA
No. 8	AGNES
No. 12	GRACE
No. 16	CLARA
No. 20	ELSIE
No. 24	MOLLIE
No. 28	HELEN

HOT WATER.

No. 3	JOHN
No. 5	HARRY
No. 9	FRANK
No. 17	HOWARD
No. 21	HENRY
No. 25	HAROLD
No. 29	GEORGE

SHIPPING DIRECTIONS.

Ship via Express	EXPRESS
Ship via Freight	FREIGHT
Ship via Water	SAIL
Ship via cheapest route	RAIL

QUESTIONS.

Quote prices by wire on ———	PINE
Quote prices by mail on ———	ELM
Have you in stock ———	OAK
How soon can you ship ———	BIRCH
When will you ship order dated ———	MAPLE
Have you shipped our order dated ———	CEDAR
Trace by wire our order of ———	EBONY

ANSWERS.

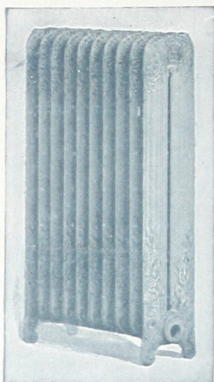
We have in stock and can ship immediately on receipt of order, PLUM	
Your order of ——— was shipped ———	PEAR
Will trace by wire as requested	PEACH
We can ship in ———	CHERRY
Please reply by wire at once	PRUNE
Please send shipping directions	GRAPE
Free on board cars ———	APPLE
Full particulars by mail today	FIG
Order received, will ship at once	ORANGE

NOTE.

Unless Brick-set style is specified, we will assume Portable style is wanted.

THE DETROIT

∴ ORNAMENTAL FLUTED RADIATOR



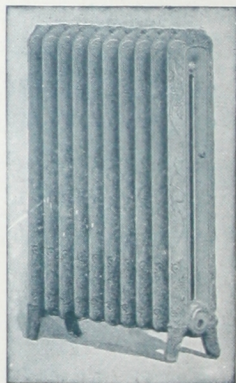
The Radiator shown here is known as the Ornamental Fluted design; and, in the case of the standard height, which is 38 in., contains $4\frac{1}{3}$ square feet of heating surface in each loop or section.

The width across the feet is $8\frac{1}{2}$ in., and the length $21\frac{5}{8}$ in. for each loop or section. Besides the standard height above referred to, this Radiator is made 45, 31, 25 and 20 in. high.

THE NATIONAL RADIATOR. . . .

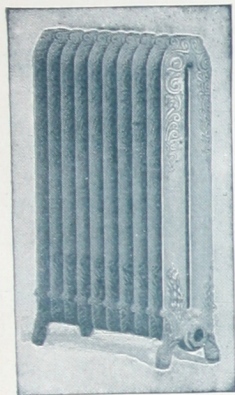
The standard height is 38 in., and contains 4 square feet of heating surface to each section or loop.

The width at feet is $8\frac{1}{2}$ in., and the length may be estimated by allowing $2\frac{1}{2}$ in. for each section. These are also made in the following heights: 45, 32, 26, 23 and 20 in.



We can furnish any style or make of Radiators at lowest market prices.

THE PERFECTION RADIATOR



The standard height is 38 inches, and $9\frac{1}{4}$ inches wide across feet; the width of loop is $7\frac{1}{4}$ inches. Each loop or section contains 4 square feet of heating surface, and the length is $2\frac{1}{2}$ inches for every loop.

This Radiator is also made 45, 32, 26, 23 and 20 inches high.

THE NATIONAL

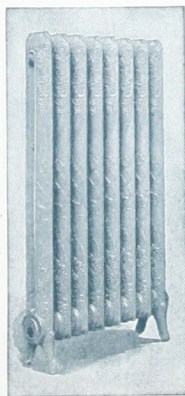
SINGLE COLUMN RADIATOR

A new and popular design, The standard height is 38 in., and each loop contains 3 square feet of heating surface; the width at feet is $5\frac{1}{2}$ inches, and the length of Radiator may be estimated by allowing $2\frac{1}{2}$ inches for each section.

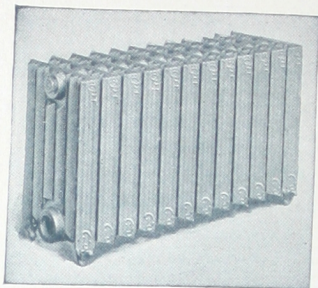
This Radiator is also made in 32, 26, 23 and 20 inches high.



We can furnish any style or make of Radiators at lowest market prices.



DETROIT FLUE RADIATOR.



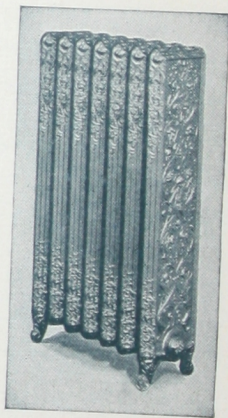
For Steam or Hot Water.

Each Section is $12\frac{1}{2}$ inches wide and is made 20, 18, 16, 14, and 13 inches high.

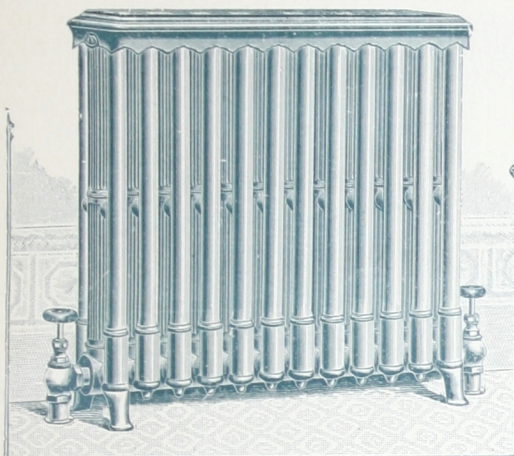
ITALIAN FLUE RADIATOR. . . .

For Steam and Hot Water.

Each Section is $8\frac{1}{2}$ inches wide and standard height, 38 inches. Contains 7 square feet of heating surface. Also made 32, 26 and 20 inches high.



UNION RADIATOR



Total width, $9\frac{3}{4}$ in.
Length per
section . . . 3 in.

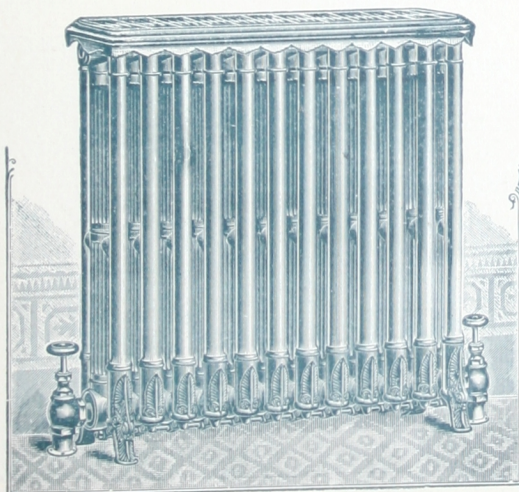
Height.	Square feet per section.
37 in...has..	$4\frac{1}{2}$
33 in...has..	4
29 in...has..	$3\frac{1}{2}$
25 in...has..	3
21 in...has..	$2\frac{1}{2}$
17 in...has..	2

UNION RADIATOR

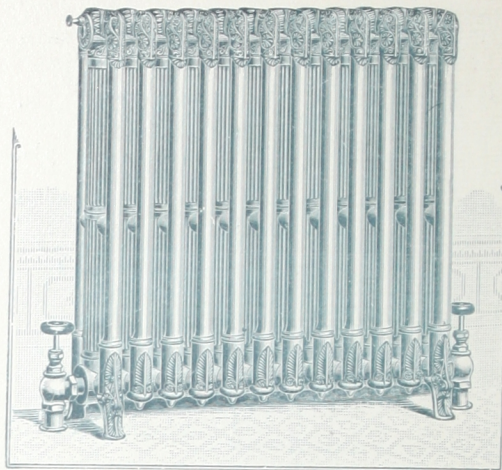
ORNAMENTAL BASE.

Total width, 11 in.
Length per
section . . . 3 in.

Height.	Square feet per section.
37 in...has..	$4\frac{1}{2}$
33 in...has..	4
29 in...has..	$3\frac{1}{2}$
25 in...has..	3
21 in...has..	$2\frac{1}{2}$
17 in...has..	2



ROYAL UNION RADIATOR



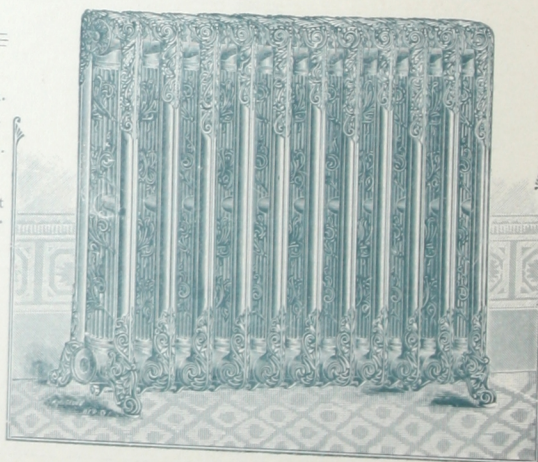
Total width, 11 in.
Length per
section . . 3 in.

Height.	Square feet per section.
37 in...	has.. $4\frac{1}{2}$
33 in...	has.. 4
29 in...	has.. $3\frac{1}{2}$
25 in...	has.. 3
21 in...	has.. $2\frac{1}{2}$
17 in...	has.. 2

IMPERIAL UNION RADIATOR

Total width, 11 in.
Length per
section . . $3\frac{1}{4}$ in.

Height.	Square feet per section.
37 in...	has.. $6\frac{1}{2}$
31 in...	has.. $5\frac{1}{2}$
25 in...	has.. $4\frac{1}{2}$
19 in...	has.. $3\frac{1}{2}$



From Our Friends.



MAY we not justly feel proud at the remarkable success of our efforts in placing on the market a heater that without a single exception up to date has not failed to do all we claimed and represented. We have a flattering report of every boiler sold, but as all are as one in their general expression, we present but a few for your kind attention.

You will notice, "*Plenty of heat with little fuel, easy to take care of and adjust,*" are claimed by all; what more valuable points can a heater possess?

You will make no mistake in buying a "WINCHESTER."

Yours faithfully,

SMITH & WINCHESTER CO.

MASSACHUSETTS.

Well Pleased; Strongly Recommends the "Winchester."

FALL RIVER, Feb. 20, 1895.

SMITH & WINCHESTER Co.:—*Gentlemen*,—I am well pleased with your boiler, No. 28, and strongly recommend it. It is very economical in fuel, and perfectly easy to manage. Yours respectfully,

L. O. MASSICOTTE, *Pastor St. Dominic's Church.*

Well Known in His Section as Handling Only the Best.

FITCHBURG, Mass., Feb. 18, 1895.

Messrs. SMITH & WINCHESTER:—*Gentlemen*,—Regarding the "Winchester Boilers," which we have placed, thus far have heard them spoken of in most complimentary terms. I will give you a list of them. Wishing you every success with your new product, I am, Yours, etc.,

G. M. PARKS.

House at Zero Weather, Seventy-six Degrees.

23 Granite St., TAUNTON, Mass., Feb. 19, 1895.

SMITH & WINCHESTER CO.:—*Dear Sirs*,—I put in my house a No. 5 "Winchester Hot Water Heater," and am heating 6,425 cubic feet in zero weather to seventy-six degrees, and it is giving entire satisfaction.

W. H. BUTCHER.

Economical, Easily Managed, Plenty of Heat.

ROXBURY, Mass., Feb. 16, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—I have found the No. 17 "Hot Water Winchester Boiler," now in my house, entirely satisfactory. It is economical in fuel, easy to manage, and what is fully as much desirable, heats my house perfectly.

Sincerely yours,

C. C. EMERY.

A Small Size to be Sure but Then ———.

PEMBROKE, Mass., Feb. 18, 1895.

MESSRS. SMITH & WINCHESTER CO.:—*Dear Sirs*,—I have a "Winchester Boiler" No. 3, purchased for me by G. E. Bickford of Pembroke. The boiler is doing fine work, and I am more than pleased with it. I can heartily recommend it to all who may need a boiler, as being first class in every respect.

Respectfully,

Dr. J. G. ROBINSON.

We Consider This a Valuable Card.

BOSTON, Jan. 28, 1895.

MESSRS. SMITH & WINCHESTER:—*Gentlemen*,—Replying to your favor of the 26th, regarding the "Winchester Boiler," would say that I have used several of these boilers during the year in houses controlled wholly or in part by myself, and they have given our tenants perfect satisfaction in every respect.

Yours very respectfully,

E. R. PIERCE.

Winchester Works Nicely Where Others Did Not.

PITTSFIELD, Mass.

SMITH & WINCHESTER CO.:—*Dear Sirs*,—Having experience with a steam boiler that did not work satisfactorily, I deemed it advisable to change it, and decided on your "Winchester Boiler" to take its place, and am more than pleased at the change, as it is so easy to manage and economical in consumption of fuel.

A. F. BARNFATHER.

Customers Satisfied at Holyoke.

HOLYOKE, Mass., Feb. 26, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—Your inquiry as to the merits of the "Winchester Steam Heater" is at hand, and in reply will say that the few we have set in Holyoke seem to meet the requirements nicely. They respond quickly, and thus far have as yet to hear of the first complaint.

Yours, etc., LYMAN & KELLOGG COMPANY.

Economical and Underrated.

BOSTON, Mass., Feb. 20, 1895.

SMITH & WINCHESTER:—*Gentlemen*,—Regarding the No. 5 "Winchester Heater" which I have in my stable at Brookline, I wish to say that it is very economical in fuel, and its heating capacity is underrated, rather than overrated. Can freely recommend it.

Yours truly,

S. HENRY SKILTON.

Economical and Satisfactory.

172 High Street, BOSTON, Mass., Feb. 20, 1895.

SMITH & WINCHESTER CO.:—*Dear Sirs*,—I am pleased to say that the No. 5 "Winchester Heater," put in my private stable at Brookline, gives good satisfaction, and is an economical heater on fuel. I can endorse it as one of the best methods of heating.

Yours truly,

S. A. WOODS.

Economical, Simple, Good Heater.

LOWELL, Mass., March 8, 1895.

MR. WILDES:—*Dear Sir*,—The "Smith & Winchester Steam Heater" you put in for me last November, gives perfect satisfaction. It is a good heater, exceedingly simple in its action, and very economical in the use of coal. I would gladly show or recommend it to any one you may send to me.

Yours truly,

NELSON BROWN.

Economical and Satisfactory.

BOSTON, Mass., Feb. 25, 1895.

MESSRS. SMITH & WINCHESTER CO.:—*Gentlemen*,—Regarding the No. 5 Heater that you put into my private stable at Brookline, would say, the same has been in operation since last fall, and has proved to be economical in the use of coal, and has given complete satisfaction in every way.

Yours respectfully,

THOMAS D. BLAKE.

Economical and Easy Managed.

MARLBORO, Mass., Feb. 18, 1895.

SMITH & WINCHESTER CO.:—*Dear Sirs*,—In reply to yours of recent date, would say, that the "Winchester Boiler" is giving good satisfaction wherever in use; very economical, easily managed and perfect in combustion. My patrons speak very highly of it, and in my opinion, it is destined to be a leader in the market.

Yours truly,

C. O'GRADY.

One of Many in Same Section.

SALEM, Mass.

MR. F. A. WENDELL:—*Dear Sir*,—The No. 5 "Winchester Hot Water Heater" placed by you in my residence, works to perfection, and through the recent severe weather, have found no difficulty in keeping it at any desired temperature. It is easily managed, economical of fuel, prompt in its action, and is giving entire satisfaction.

Yours very truly,

WM. NEILSON.

Mr. Whitmarsh has Sold Several at Taunton.

TAUNTON, Mass., Feb. 18, 1895.

MESSRS. SMITH & WINCHESTER CO.:—*Dear Sirs*,—We desire to say last fall late in the season we took the agency of the "Winchester Hot Water Heater," and all that we have set are giving entire satisfaction.

I. F. WHITMARSH.

Ought to Know, Has Tested Several Kinds.

HANOVER, Mass., Feb. 19, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—I am perfectly satisfied with the "Winchester Boiler" which I put in for myself last fall. I put in several kinds for other people, but I believe the "Winchester" to be one of the best I have seen.

Yours respectfully,

C. A. PETERSON.

Mr. Jones at Reading has One.

READING, Mass., Feb. 20, 1895.

MESSRS. SMITH & WINCHESTER CO.:—*Gentlemen*,—Would say in regard to the "Winchester Boiler," that we are well pleased with it. We have set one No. 9 Hot Water, for Mr. Oren Jones, and he is well satisfied. Will try and secure a letter from him.

Yours truly,

G. S. TUKEY & SON.

Works Well and No Care.

HOLLISTON, Mass., Feb. 16, 1895.

MR. GEORGE L. WILKINSON:—*Dear Sir*,—The "Winchester Steam Heater" you put in my house at the beginning of the present winter is working splendidly, and to my entire satisfaction. It is an excellent heater, it does its work well, and requires but little care.

Yours very truly,

C. B. WOODSUM.

Mr. Becker has Rightly Named It.

55 Oliver St., BOSTON, Mass., Feb. 16, 1895.

SMITH & WINCHESTER CO.:—*Dear Sirs*,—I can cheerfully recommend the value of your heater. Mine has given great satisfaction, for I am burning less coal than heretofore, and keep my house warm all through the night, without giving it any attention whatever. Its a dandy.

Very truly yours,

AUGUST BECKER.

Economical and Little Care.

WEST SOMERVILLE, Mass., Feb. 4, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—The "Winchester Boiler" purchased of you last October, and placed in my house on Bellingham Street, has given excellent satisfaction. It has proven to be economical in fuel, requires but little care, and is in every respect a first class heater.

I am more than pleased.

W. H. ARNOLD.

Keeps Music Store Warm.

FITCHBURG, Mass., Feb. 25, 1895.

SMITH & WINCHESTER CO.:— *Gentlemen*,— I am pleased to add my testimony in favor of the "Winchester Boiler." Have used one quite a number of months for heating my store, and find it very satisfactory. Shall be pleased to give it a good word at any time, and also for Mr. Parks, your agent here, for the very satisfactory manner in which he has done the work.

Respectfully,

J. F. CHAFFIN.

Warm Home at Beverly, Mass.

BEVERLY, Mass., Feb. 1, 1895.

Mr. F. A. WENDELL:— *Dear Sir*,— Regarding the hot water heater you placed in my house some time ago I will say that it works to perfection, and I now know what it is to have a warm house. I believe that steam or hot water is the proper heat for the house, and would recommend the "Winchester Hot Water Heater," as all right.

Yours respectfully,

C. A. HURD.

From Steam Fitter at Lynn.

45 Andrews St., LYNN, Mass., March 2, 1895.

MESSRS. SMITH & WINCHESTER:— *Gentlemen*,— In answer to your request, as to the working of the "Winchester Steam Boiler," would say, that it is giving good satisfaction to parties using it, as to heating and economy of fuel. I recommend the boiler for house heating, as a good reliable article. Parties using the same are Samuel T. Patterson, Salem, and C. W. Williams, Lynn.

Yours,

J. H. CURRY.

Economical, Easily Managed at Gt. Barrington.

GT. BARRINGTON, Mass., Feb. 26, 1895.

MESSRS. PARRISH BROS.:— *Gentlemen*,— The No. 12 "Winchester Boiler" which you placed in the residence that I now occupy, has given me universal satisfaction. It warms the rooms to an even temperature, is economical in fuel, is very easily managed, and I can most cheerfully recommend the same to any one in search of a first class boiler.

Yours respectfully,

GEO. OSGOOD STEVENS.

Do Not Skip This One.

PITTSFIELD, Mass., Feb. 18, 1895.

SMITH & WINCHESTER CO.:— *Gentlemen*,— The No. 20 "Winchester Boiler" lately set up in my house by your agents, Bovett & Noble, is working satisfactorily. I do not see how it could do its work any better. It is a quick steamer; usually such boilers do not consume coal thoroughly around the edges of grate, but the "Winchester" does not let anything through that would pay for sifting. It burns it up clean. Any one with sense enough to shovel in coal and shovel ashes out from under a grate, can take care of it.

Very truly yours,

A. S. MORSE.

Economical, Little Attention Required.

Central Fire Station, BROCKTON, Mass., March, 4, 1895.

L. R. CHURCHILL :— *Dear Sir*,— Referring to your favor of recent date, asking me how I liked the "Winchester Boiler" which you put in for me last fall, would say, it gives me unqualified satisfaction. It requires but very little attention, furnishes sufficient steam to thoroughly heat my house, and consumes but a limited amount of coal. Yours truly,

EDWARD J. BARRY.

Simplest, Easiest and Quickest.

PLYMOUTH, Mass., Feb. 4, 1895.

SMITH & WINCHESTER CO. :— *Gentlemen*,— I am much pleased with the heater I bought of you last fall. I must say that it is the simplest, easiest and quickest heater to set up that I know of in the market. Steaming qualities are good, very easy to run in every respect. I have covered heater and piping with magnesia covering, which I think makes a great saving in fuel.

Yours, etc.,

C. F. BRADFORD.

Thirteen Degrees Below and Schoolrooms Warm.

WEYMOUTH, Mass., Feb. 18, 1895.

SMITH & WINCHESTER :— *Gentlemen*,— The "Winchester Steam Boiler" that I put in one of our six-room schoolhouses has done finely. During the last blizzard, when the thermometer dropped to thirteen degree below zero in our vicinity, each schoolroom maintained a temperature of seventy-two degrees in each room, when every other schoolhouse had to close on account of the cold weather.

Yours truly,

JOSEPH I. BATES.

Easy as a Stove to Manage.

58 Franklin St., HAVERHILL, Mass., Feb. 20, 1895.

SMITH & WINCHESTER :— *Gentlemen*,— I have one of your steam heaters in my house, and it gives me perfect satisfaction. It is economical in the use of coal, and is as easy to manage as any stove possibly could be. Have had two others previous to yours, which is superior to any I have seen, and can most heartily recommend the "Winchester Steam Heater."

Respectfully yours,

J. P. BLAKE, M. A. H.

Stood the Test with Less Coal.

EAST PEPPERELL, Mass.

SMITH & WINCHESTER CO. :— *Sirs*,— In reply to your letter, I would say I have set two of your boilers, one No. 12 and one No. 16. They are carrying all they are rated to carry. They have stood the test of the cold weather better than any other boiler I know, and with much less coal. I consider them the best boiler I have ever set, because they do more than they are rated to do, and do it easy.

Yours truly,

A. A. BLOOD.

The Winchester Never Minds Exposed Places.

ROCK, Mass., Feb. 21, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—In reply to your letter of Feb. 15, it gives me great pleasure to say that I have found the "Winchester Heater" very satisfactory indeed, although we have had very severe weather, and my house is in a very exposed situation. It is the most convenient furnace to take care of that I ever handled, and reasonably economical of fuel.

Yours very truly,

JOHN MURDOCK.

Several in Lowell, All Giving Satisfaction.

LOWELL, Mass., Feb. 4, 1895.

SMITH & WINCHESTER:—*Gentlemen*,—The "Winchester Steam Boiler" put in my new house in Oakland, last fall, is doing very well, and we are very much pleased with it. It makes steam easily, and keeps the house very comfortable. My house is in a very exposed place, and yet we have no difficulty in heating it. I take great pleasure in recommending the "Winchester Boiler" to any person who contemplates putting in steam.

J. EDWARD BURNS.

Plenty Heat, Moderate Cost.

NORTH ADAMS, Feb. 16, 1895.

Messrs. SMITH & WINCHESTER CO.:—*Gentlemen*,—The No. 4 "Winchester" which was placed in my building last fall by the T. M. Lucey Plumbing & Heating Co., is fully satisfactory. It is heating my store and apartments with scarcely any pressure, and at a moderate cost, and was agreeably surprised at the ease with which it is cared for, and I will cheerfully recommend it to all my friends.

Respectfully,

W. CORSIGLIA, *Fruit Dealer*.

Coming from the Pioneer of Hot Water Heating.

EAST BOSTON, Feb. 18, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—The "Winchester Hot Water Boilers" we have put in for Lewis Burnham, Lexington Street, Real Estate Agent; Mrs. Joanna Hamilton, Falcon Street, residence; Mrs. M. Anderson, Maverick Street, residence. In regard to testimonials from us, you may write one to suit yourself. We are perfectly satisfied with the boiler, and consider them as good as any on the market.

Yours respectfully,

H. CARRUTHERS & CO.

Bovett & Noble can Do the Same for Others.

PITTSFIELD, Mass.

SMITH & WINCHESTER CO.:—*Gentlemen*,—Having had a very disagreeable experience with steam heat in my former residence, I was very much prejudiced against steam for heating purposes, but as Bovett & Noble guaranteed satisfaction, I gave them the contract for heating my new house, using the "Winchester Heater," and must say that I am convinced that it will heat my house as satisfactorily and economically as possible.

Yours very truly,

E. J. COWELL, *Plumbing & Building Inspector*.

It Stood the Test with Very Little Fuel.

15 Brattle Sq., BOSTON, Mass., Feb. 16, 1895.

SMITH & WINCHESTER CO.:— *Gentlemen*,— I wish to offer my testimony in favor of the "Winchester Heater." During the past extra cold spell, we had opportunity to give it a very severe test, and it answered all requirements fully. Not only is it a first class heater, but it is a very economical user of coal, requiring to heat several large offices and hall ways, scarcely more than a cooking range.

Very truly yours,

L. E. LEWIS.

Perfect Satisfaction, Little Fuel.

132 Pearl St., BOSTON, Mass., Feb. 15, 1895.

MESSRS SMITH & WINCHESTER CO.:— *Gentlemen*,— Replying to your inquiry, as to steam boiler which you lately furnished me, would say, that I am very well pleased with it. It heats six rooms and hall in a perfect manner, and at two-thirds the cost of heating with stoves, which gave very poor satisfaction. Taking its efficiency, together with the slight amount of attention it requires, I think it an excellent heater.

Yours sincerely,

JOHN MERRILL.

They are All Shipped the Same.

LYNN, Mass., March 7, 1895.

SMITH & WINCHESTER CO.:— *Gentlemen*,— Regarding the "Winchester Boiler," we have to say that we are thus far very much pleased with the way the heater starts off, and we wish to make special mention of the way the machine goes together, and think this fact alone is a great point for it. If they are all shipped fitted as perfect as this one, we think they excel any boiler we ever handled on this point.

Yours truly,

GEORGE E. SLEEPER & Co.

Economical and Simplicity Itself.

ROCHDALE, Mass., Feb. 20, 1895.

SMITH & WINCHESTER CO.:— *Gentlemen*,— I have recently put in one of your steam heaters for a relative, and for the two months it has been running, it has given great satisfaction. It is a very quick steamer, and is simplicity itself. Its large heating surface makes it very economical in the use of fuel, and very sensitive to regulation. These qualifications, with the easy cleaning and grate arrangements make it a very valuable heater.

Yours truly,

I. E. COMINS.

Small Winchester Replaces Large Tubular Boiler.

PITTSFIELD, Mass.

SMITH & WINCHESTER CO.:— *Gentlemen*,— Last October, Bovett & Noble of this city, placed in my residence here, one of No. 20 "Winchester Steam Boilers" to be used during the chilly days of the fall and spring, I already having a large tubular horizontal boiler for extremely cold weather, and to my astonishment, I have no use for the latter. Your boiler has been sufficient

throughout the entire winter, and on some days the mercury fell to twenty degrees below zero, which speaks volumes for the "Winchester." I shall be most pleased to show the same to any one in want of an economical and easily managed boiler.

O. W. ROBBINS.

From a Valuable Customer and Friend of the "Winchester."

CAMBRIDGEPORT, Mass., Feb. 16, 1895.

Messrs. SMITH & WINCHESTER CO.:—*Gentlemen*,—Am pleased to say, the "Winchester Heater" you furnished me for heating my house on Channing street, is giving very satisfactory results, and after several months' use of it, I am satisfied that both from a mechanical and an economical standpoint, I can recommend it.

Yours truly,

BOBERT COWEN, *Superintendent Boston Woven Hose & Rubber Co.*

When Below Zero Always Warm.

HOLLISTON, Mass., Feb. 21, 1895.

Mr. GEORGE L. WILKINSON:—*Dear Sir*,—I wish to say a word or two about the "Smith & Winchester Co. Heater" you put in for me in November, 1894. I am much pleased with it. During the recent severe weather, when the temperature was below zero for five successive mornings, my house was always comfortably warm, and without forcing the heater. As you represented, it requires but little care, and gives entire satisfaction.

Yours respectfully,

W. P. PAGE.

Quick Steamer, Easy to Take Care Of.

NEWBURYPORT, Mass., March 6, 1895.

SMITH & WINCHESTER CO.:—*Dear Sirs*,—In regard to the No. 12 "Winchester Boiler," would say, that it was set for Mr. A. J. Brooks, of Newburyport. I am authorized by Mr. Brooks to say that he is well satisfied with the working of the "Winchester," and considers it a quick steamer and easy boiler to take care of. My experience with the "Winchester" is that it is the best boiler for house heating that I have seen. It generates steam rapidly, holds it well, and above all is easily cleaned and taken care of.

Yours,

OTIS L. KENT.

Yes, They Are, but We do not Advise Overloading.

HOLLISTON, Mass., Feb. 21, 1895.

SMITH & WINCHESTER CO.:—*Dear Sirs*,—In regard to the "Winchester Heaters" I set up, would say, they are without exception giving the very best of satisfaction to those using them. They are the easiest boiler to set up I ever handled. I do not know of anything that could be added to them to make a more perfect heater. There is one thing I must add, and one that would be hard to find in any other heater, that is, they are not overrated, as I have two No. 12 Steam, and they are carrying sixty-eight to seventy-six feet more radiation than they are listed with perfect ease.

Very truly yours,

GEORGE L. WILKINSON.

Stood all the Radiation Claimed.

EVERETT, Mass., Feb. 25, 1895.

SMITH & WINCHESTER CO.: — *Gentlemen*,—The "Winchester Boilers" I found to be very easy set and had the full amount of radiating surface attached to them that you claim in your catalogue it will heat, and when the jobs were tested it was very satisfactory to me and the parties I put the boilers in for. I have been speaking to the parties I put the heaters in for, and they claim they are very economical in fuel, and are very much pleased with the "Winchester Heater."

WILLIAM E. MCGINDLEY, *Steam and Hot Water Fitter.*

We Try to do the Same with All.

CHILTONVILLE, Mass., Feb. 5, 1895.

SMITH & WINCHESTER CO.: — *Gentlemen*,—Having experience in putting in some of your steam heaters, I have found them as near perfect as can be expected. They are very simple to set up, and are very moderate in coal.

The heater is safe and easily managed; it is clean and convenient, and so simple that any one with good common sense can manage and regulate it.

The heaters have been no expense for repairs of any kind, and the company have fulfilled their terms in spirit and letters.

Yours respectfully,

WINTHROP HOXIE.

"Winchester" Consumes Seven Tons ——— Thirteen Tons. (?)

KINGSTON, Mass., Feb. 4, 1895.

SMITH & WINCHESTER CO.: — *Dear Sirs*,—I am pleased to inform you that the "Winchester Steam Boiler" is giving good satisfaction and does all you guarantee for it. The ease of erection and quick steaming qualities should recommend it to the trade. I set the "Winchester" in the place of a boiler that consumed thirteen tons of coal last winter and the owner informs me that the "Winchester" will not consume over seven tons and the house is much warmer. Predicting success for the "Winchester Boiler."

I remain yours,

W. W. MYRICK.

Economical and No Trouble.

AMESBURY, Mass., Feb. 18, 1895.

SMITH & WINCHESTER CO.: — *Gentlemen*,—The "Winchester Hot Water Boiler, No. 17," that I purchased of you last December, has proven more than satisfactory in every respect. We have eleven radiators attached to it, and it is doing its work very easily. The pipes in the cellar I had covered, consequently the heat is all carried to the room above. The atmosphere in the rooms is very pleasant. It is very economical in the use of coal, and the trouble of running it is no more than one coal stove. We have no annoyance from dust or gas. I can cheerfully recommend the "Winchester Boiler" to any one wishing to heat their dwelling with hot water. We are more than pleased with it, as it has thus far proved better than we anticipated.

Yours very truly,

J. P. LITTLE.

Economical and no Trouble.

WEST PEABODY, Mass., Feb. 22, 1895.

SMITH & WINCHESTER CO.:—*Dear Sirs*,—The "Winchester Hot Water Heater" that I put in this winter is working very nicely. It seems to utilize every mite of the heat coming from the coal; it is also very little trouble to take care of, while it will do a large amount of work, and respond very quickly to an open draft. It is so well supplied with check drafts to hold the fire that you can heat few or many rooms as you wish. It is also economical in the matter of coal.

Yours truly,

E. ARTHUR NEEDHAM.

Norwell is a Cold Place.—"Ton a Month."

NORWELL, Mass., Feb. 19, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—I have been using one of your No. 9 Hot Water Heaters for the last four months, and am perfectly satisfied with the operation of it in every way, and during the excessive cold of the past week or two have had my house comfortable in every part. I have just used one ton of coal a month, and think the same amount of heat could not be got by any furnace, as our doors have been open all over the house. I can cheerfully recommend any one wanting a heater to try this one, and I am confident it will give entire satisfaction. I remain,

Yours truly,

GEO. CUSHING.

A Recommend for W. K. & H. and the "Winchester."

SPRINGFIELD, Mass., Jan. 25, 1895.

WHITCOMB, KIRKHAM & HAZEN:—*Gentlemen*,—Regarding the "Winchester Steam Boiler" which you erected for me in my house on Green street, I beg leave to say that the same has proven entirely satisfactory in every respect. The entire heating apparatus, as operated by this, thoroughly heats my house, is very efficient, and I take great pleasure in recommending both the boiler and your good workmanship, which supplies the needful heat with great economy in the use of fuel, and requires very little attention on account of easy regulation.

CHARLES C. CALL.

Better Work and Less Care.

PEMBROKE, Mass., Feb. 18, 1895.

SMITH & WINCHESTER CO.:—*Dear Sirs*,—I am very glad of an opportunity to say a word in favor of the "Winchester Boiler."

I recently purchased a "Winchester No. 3" for Dr. J. G. Robinson, of Pembroke, Mass., to heat a building 100 x 13 feet. He is very much pleased with it.

I have seen various kinds of boilers in use, but find that the "Winchester" will do better work with less care than any boiler I have seen, and can cheerfully recommend it to any one in need of a boiler, as the most economical and thorough worker in the market.

Yours respectfully,

GEO. E. BICKFORD.

Economical, Easy to Handle, Keeps Even Fire.

EVERETT, Mass., Feb. 29, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—The No. 9 "Winchester" purchased of you is working to my entire satisfaction. I have 380 feet of radiation on it, and find that it keeps a very even fire, and the temperature of the house at all times is all that could be desired. It is economical in fuel, easy to manage and requires very little attention. The construction of the grate is such that it burns all the coal, and the smoke pipe is cold about all the time. You are at liberty to refer to me at any time.

Yours very truly,

Mr. Serra Purchased the First Winchester Sold, and He says He Made no Mistake.

MELROSE HIGHLANDS, Mass., Feb. 17, 1895.

Messrs. SMITH & WINCHESTER:—*Gentlemen*,—Having had one of your No. 24 "Hot Water Heaters," it gives me great pleasure to testify to its excellence. My house is situated on a high hill, and exposed on all sides, contains nine rooms and two large halls, with wide staircase running to the roof, making a large area to heat. But with your heater I have not had any difficulty in keeping a temperature of seventy-five degrees in all parts of the house, even when the thermometer registered eight degrees below zero, and this without forcing the heater. Wishing you great success, I remain,

Very truly yours,

Whole House Comfortable. JULIUS A. SERRA.

Brook Farm, HOLLISTON, Mass., Feb. 25, 1895.

GEORGE L. WILKINSON, Esq.:—*Dear Sir*,—Having decided to give up the use of stoves and substitute something modern as a heating apparatus, I decided to put in one of the "Winchester Heaters," and a No. 12 was duly installed in my house by you in December, 1894. The job was done in a thorough manner, and it has fully satisfied me in all respects. The whole house is now kept at a comfortable temperature at a cost in fuel that before only heated one or two rooms, and an entire absence of dust. I have used both the hot water and steam alternately, and each works with great satisfaction. It is certainly the best system of which I have any knowledge, and I can fully recommend it.

Yours truly,

This Customer Satisfied; Try One, and You will Be. A. F. SHIPPIE.

MILFORD, Mass., Jan. 28, 1895.

Messrs. SMITH & WINCHESTER CO.:—*Dear Sirs*,—Your letter received, and in regard to the No. 12 Heater would say that I am more than pleased with the workings since it has been in my possession. As to erecting the heater it went together very easily indeed, and when ready to let the water on did not show any signs of a defect in any particular, and do not think in my judgment there could be any improvement suggested. As to the use of fuel,

I say that I was happily disappointed, as I have not used any more coal than I would in running two ordinary parlor stoves, and have heated all the time five rooms since I put the heater in Nov. 25, 1894. As to the quickness in getting up steam, by looking at the heater and examining the interior would convince any one that there could not be any better improvement made. Seeing is believing. It has given the best of satisfaction, and would not be without it at any price.

Respectfully,

W. F. CHENEY, *City Bill Poster.*

More Commendable and Not Objectionable, etc.

PITTSFIELD, Mass., Feb. 21, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—Having handled your "Winchester Heater" for the last four months, can say that we are well pleased with it, and do not hesitate to say that it is the best heater that we have ever known, having the most good qualities without any objectionable points. We have no trouble to impress those wanting steam or hot water that the "Winchester" is the best. Every heater put in by us has given perfect satisfaction, and our customers are all talking for us in favor of the "Winchester." We find the heater very easy to put together, economical of fuel, and it makes steam quicker than any boiler that we have ever seen. In fact, we congratulate ourselves on having the best heater on the market.

Yours very truly,

BOVETT & NOBLE.

From Massachusetts Winter Ice Bound Colony.

NANTUCKET, Mass., Feb. 21, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—I wish to testify my experience for the benefit of any one desiring a reliable and economical hot water heater. The No. 9 "Winchester Hot Water Heater" I bought of you Oct. 12, 1894, and which I erected in the residence of Mr. Frederick W. Paddock, Nantucket, has had a very severe test this winter, and I must say that it has proven itself to be a very economical and efficient heater. The sections being shallow and close together, allows the water to heat and circulate rapidly, saving a great amount of fuel. The heater being put together with screwed joints makes it very easy to erect, and less liable to leak, which is a very important point. I will close by saying that the "Winchester Hot Water Heater" has proven satisfactory to my customers.

Respectfully yours,

J. Y. DEACON.

Thank you Mr. Bradford, Glad Boiler Suits You.

GEORGETOWN, Mass., Feb. 23, 1895.

MESSRS. SMITH & WINCHESTER:—*Gentlemen*,—Wishing to express to you the complete satisfaction the "Winchester Hot Water Heater" has given me, I would say, that appreciating its superiority over those of other manufacture, which I thoroughly inspected before purchasing yours, I cheerfully commend it to every one in need of a first class and economical heater. The construction of the heater is such that the rapid circulation means less fuel. It

is so easy to erect, and is ready to pipe in a few minutes. The deep corrugations around and over fire pot, are decided improvements, and a deep fire pot consumes all the fuel, and I never find fire dead around the edges. The grate is the most simple and easiest to operate I ever saw. My rooms are from seventy to eighty (and house has no double windows), and do not have to open drafts but once a day. It has commended itself to several of my neighbors, who are contemplating introducing it in their houses. I strongly recommend the "Winchester." Wishing you every success, I remain,

Yours truly,

O. V. BRADFORD.

Seven Rooms with no more Coal than a Stove.

SALEM, Mass., Feb. 11, 1895.

Mr. F. A. WENDELL:—*Dear Sir*,—Your letter received, asking me my opinion of the hot water heater you placed in my house, and in reply would say that I looked over all the different heaters in the market before I saw yours, and am satisfied that you have "THE Heater," and the proof is by your coming to my house and see for yourself,

I am heating seven rooms with the same amount of coal that I used in my one stove. No more waking up in the night with a headache as I did with stoves.

I am well pleased, and will gladly recommend it to any one. If you wish any one to examine it, send them along, and I will give them the information they wish, and know they will put in a "Winchester."

Yours truly,

C. E. MARINER.

Everybody who Knows Mr. Wendell will Appreciate This.

SALEM, Mass., Jan. 25, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—In reply to yours of this date asking me how I like your "Steam and Hot Water Boilers," would say that I am delighted with them, and find that they almost circulate without any fire. I have placed one No. 21 and two No. 5 Hot Water Heaters within the past month and the parties are more than pleased with them. I will send you their opinions in a few days. I must give you the opinion of one lady whom I called on yesterday to ask how the heater was working. They had been using four stoves before. The heater was a No. 5 Hot Water. Her reply was "That before it was put in we were nearly frozen, and now we are roasted to death with all the drafts closed and the door open." I explained to her about closing the radiator valves which would make it all right, and she is more than satisfied.

I expect a large trade this spring. I have the agency of other boilers who will gladly pay for my advertising their boiler, but I prefer to use one which will stand on its own merits.

Very truly yours,

F. A. WENDELL.

"Knox" Them All.

CHICOPEE, Mass., Feb. 5, 1895.

F. H. PATRICK, ESQ.:—*Dear Sir*,—In regard to your favor of January 21, requesting me to secure testimonials for the "Winchester Boiler," would say, enclosed please find an acrostic, which voices my sentiments in regard to same. Having had thirty years' experience in steam heating, I consider the "Winchester" far superior to any I have ever used.

The WINCHESTER BOILER is surely the best

HEATING APPARATUS East or West.

Everything used in its construction

Warranted to be of the finest production.

Invariably pronounced a perfect success;

Nice testimonials, several hundred, they already possess.

Combination System, Hot Water or Steam,

Have each been well tested, and now it would seem

Easy for you, my friend, to choose one of the three.

Since without one of them in the "soup" you will be.

To look further, indeed, is a great waste of time,

Excellior, their watchword; so please don't decline

Referring to someone who has tested and know

By experience that what I have told you is so.

Orders at once, why will you delay,

Inasmuch as you've found they are just what they say.

Let FURNACE and STOVE be things of the past,

Especially for heating, if not, at the last

Repentance most bitter will be your sad lot.

To be all the time shivering I tell you is not

Half so pleasant as having your house always warm;

Exposure to cold oftentimes does one great harm.

Best is always the cheapest,—a motto well known.

Economy in heating they've already shown.

So delay not to in one of these HEATERS invest,

They cannot be equalled! GET ONLY THE BEST.

Yours truly,

J. M. KNOX.

"There are others" in the Old Bay State who are using the "Winchester": Oren Jones, Reading; Samuel T. Patterson, Salem; C. W. Williams, Lynn; F. W. Paddock, Nantucket; T. M. Lucey P. & H. Co., North Adams; Martin Sanderson, Fitchburg; Michael Kirlin, Fitchburg; J. F. Chaffin, Fitchburg; Charles Lawrence, Fitchburg; John G. Faxon, Fitchburg; Mrs. C. L. Kellogg, Holyoke; Geo. P. B. Alderman, Holyoke; H. M. Senior, Holyoke; A. J. Brooks, Newburyport.

MAINE.

Satisfied with Mr. Clark and the Winchester.

CASHTON, Me., Feb. 4, 1895.
Mr. A. W. CLARK:—The "Winchester" hot water job that you placed in my house this past season, to heat nine rooms and a large hall, is a success. I am perfectly satisfied with the job, and with the "Winchester Heater."
Yours truly, Mrs. GEO. TILDEN.

From a Very Cold Section.

BELFAST, Me., Jan. 28, 1895.
Mr. A. K. PIERCE:—*Sir*,—It is a pleasure to express the satisfaction given by the "Winchester Hot Water Heater" which you put into our new parochial residence last fall. The principal reasons are its efficiency in heating and its simplicity, it being as easily managed as an ordinary stove.
Yours, etc., M. J. O'BRIEN.

These Parties Recommend the "Winchester."

PORTLAND STOVE FOUNDRY CO.:—*Gentlemen*,—The "Winchester Steam Boiler" put into my house last fall by your company, I consider to be one of the best for the purposes for which it is designed, steam and hot water heating.
Yours very truly,
D. W. HOEGG & CO.

You will have Still more Inquiries Next Season.

ROCKLAND, Me., Feb. 8, 1895.
SMITH & WINCHESTER CO.:—*Gentlemen*,—Will you please send us some books and papers on your "Winchester Heaters." We have had about a dozen inquiries about this heater, and will probably have a great number to put in.
Hoping you can furnish these, we remain,
Yours truly, HENRY C. DAY & CO.

Three Tons Coal in Four and One-half Months.

ROCKLAND, Me., Feb. 23, 1895.
SMITH & WINCHESTER CO.:—*Gents*,—Replying to yours of Feb. 13, would say that the "Winchester" is as good a heater as we have ever seen. It is easy to set up, easily managed, heats rapidly, burns the coal clean without any clinkers, and is surely a great saving in coal.
We have seen Mr. Gould, who informed us that his heater was working complete, and he would not ask for anything better. He also stated that he had burned but three tons of coal in nearly four and one-half months, which is doing remarkably well, with six radiators going in the house.
We can not say too much in praise of it.
Yours very truly, HENRY C. DAY & CO.

Seventy Degrees in Every Part of the House in Cold Weather.

SMITH & WINCHESTER CO.:—*Dear Sirs,*—I put in one of your No. 9 "Winchester Hot Water Heaters" last September, and am very much pleased with it. It has proved satisfactory in every way, and I have not had the least difficulty in maintaining the temperature at seventy degrees in every part of the house in the coldest day this winter. Yours truly,

EDWARD K. GOULD.

Less Fuel, Best in Every Respect.

SMITH & WINCHESTER:—*Gents,*—Yours of January 22d before me. I have been from home this winter, hence the delay, and this may be too late for your use, but will say that the "Winchester Boiler" I had from you gives perfect satisfaction. I have used, and had put in for other parties, several kinds of boilers, and would say that this uses less fuel, is quicker in heating, and in fact is the best in every way. I am sorry for the delay.

I am, yours truly,

C. H. HOOPER.

Knows a Good Thing when He Has It.

SMITH & WINCHESTER CO.:—*Gentlemen,*—I would cheerfully recommend the "Winchester Steam Heater" as being superior to any I have had experience with. I have given it a good test the past winter. In the coldest days had no difficulty in warming the whole store and second floor. I am perfectly satisfied with the choice I have made, and would on no account exchange it.

Yours truly,

P. H. O'DONOHUE, *Proprietor of Somerset Cafe.*

From a Man of Much Experience.

SMITH & WINCHESTER CO.:—*Gentlemen,*—In answer to your favor of the 15th, in regard to the "Winchester Hot Water Heater," I will say that it has some of the best features, is as quick a heater and as easy to put up and attend, as any heater I ever saw. From what I have seen and know of the heater, you cannot say too much in its favor.

Respectfully yours,

ELDRETH ARNOLD.

Powerful Heater, Easily Attended.

SMITH & WINCHESTER CO.:—*Gentlemen,*—I have found your "Winchester Hot Water Heater" put into my house by Mr. Arnold last fall, all that he and your representative recommended it to be. It is fully as economical as any, and is a powerful heater, and very easily attended. It excels anything I have seen yet, and I earnestly recommend it to any one who is intending to heat with hot water.

Respectfully yours,

H. F. CURTIS.

Will Vouch for the "Winchester."

FOXCROFT, Me., Feb. 24, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—In regard to your "Winchester Heater," I take pleasure in saying that as a practical, durable, fuel saving, quick and effective house heater, it is second to none in the market. We have had practical experience with a large number of different kinds of house heating boilers, and can vouch for the "Winchester" all the time.

Yours,

R. J. WIDDIS.

Only Four Tons of Coal in a Cold Place.

BREWER, Me., Feb. 20, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—The No. 5 Hot Water Heater bought of you, and placed by S. H. Woodbury & Co., in November, 1894, is all you recommend it to be. It is easily managed, and a wonder in its heating capacity. I have burned four tons of coal since November 20, and my house has been warm throughout, and all inner doors open, as in summer. I would advise those in want of a heater to buy the "Winchester."

Very truly yours,

GEORGE W. WHITE.

Can Find no Fault.

BELFAST, Me., Jan. 28, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—I am using the "Winchester Heater." It is so easy to set up and so easily cleaned when the fire is on; do not have to let the fire out to clean it perfectly, and it takes less coal to get the same heat than any heater I have seen. My customers are greatly pleased with them. They heat up in five minutes. I have had no fault found with the heater in any way by my customers.

Yours respectfully,

A. K. PIERCE.

We are Modest so Leave the Name.

IVORYTON, Conn., Feb. 20, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—The last of December I removed, for Mr. T. F. Rose, a — boiler, and put in its place your "Winchester," which has given entire satisfaction, keeping the house at a uniform temperature of seventy-five degrees, even during the last cold snap, when the thermometer was ten degrees below zero. I believe it to be a boiler that will sell on its own merits.

Yours respectfully,

GEORGE E. BEHRENS.

No Annoyance or Extravagance.

16 Sidney St., BANGOR, Me., Feb. 18, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—As one of your customers I wish to say a few words about the working of your No. 5 "Winchester Hot Water Heater." Until last fall I knew nothing of the "Winchester" or the makers. Your agents, Cullinan Bros., came along, and wanted me to try one of them. I had no special preference for this heater, but after listening to the arguments of your agents, I concluded to give it a trial. I look after it myself,

and find it in all respects as good as was claimed. I find no annoyance or extravagance in running it. There is nothing so complicated about it that a thirteen-year-old boy could not take care of. If I had another to put in, I would put in the "Winchester." I found that mine did all your agents claimed. It is a No. 5, and heated my whole house.

JAMES MALON, *Conductor M. C. R. R.*

Hears Nothing but Praise.

CASTINE, Me., Feb. 4, 1895.

SMITH & WINCHESTER Co.:—*Gentlemen*,—I have used your hot water boiler this season, and find that it is giving such satisfaction that I listen to nothing but praise from the parties using it. I put in one No. 21 with about 600 feet radiation. The house is a large old style architecture, the ceiling very high, rooms 16 x 18, the halls very large, the job work is very uniform throughout, and the house is perfectly warm in the coldest weather this season. I shall use your boiler the next season.

Yours respectfully,

A. W. CLARK.

Greatest Heater of the Age.

ROCKLAND, Me., Jan. 12, 1895.

MESSRS. SMITH & WINCHESTER Co.:—*Gentlemen*,—I think I bought the first "Winchester" that came to our place, and I am more than satisfied with it. I think it is the greatest heater of the age, and much cheaper than other kinds of the same size.

I have had it running a little over three months, and have not burned over a ton of coal a month, while the neighbors around me burned ten, twelve, fourteen, and even eighteen tons last winter, and then did not keep warm enough,

Yours very truly,

WILLIAM FARROW.

From an Enterprising Firm at Old Town.

OLD TOWN, Me., March 1, 1895.

SMITH & WINCHESTER Co.:—*Gentlemen*,—We have placed eight of your "Winchester Hot Water Heaters" this fall in various houses, and we must say we are delighted with their universally satisfactory operation. Our customers all tell us that they are perfectly delighted with the hot water heaters that we have placed in their various homes. They are economical of fuel, easy of erection, have a rapid circulation, and any servant can run them. You will see by the enclosed testimonials that we have stated it straight. (Read them, S. & W. Co.)

Yours respectfully,

GODFREY & ALLEN.

If an "Old Town" it is up to Date.

OLD TOWN, Me., Feb. 20, 1895.

MESSRS. GODFREY & ALLEN:—*Dear Sirs*,—The No. 9 "Winchester Hot Water Heater" that you put in for me last fall, is giving the best of satisfaction. While the thermometer has been as low as *twenty-three degrees below zero* this winter, and the distance the water is forced to some of my radiators is

seventy-five feet, the house has been warm and comfortable at all times. The heater *does not require* as much care as an *ordinary parlor coal stove*, and we shall burn only *five tons* of coal for the season.

Sincerely yours,

J. N. STOWE.

Four More, Short but to the Point. OLD TOWN, Me., Feb. 21, 1895.

MESSRS. GODFREY & ALLEN:—*Gentlemen*,—The "Winchester, No. 9" which you put in for me last fall, is O. K. in every respect.

Yours respectfully,

A. B. LAKE.

OLD TOWN, Me., Feb. 21, 1895.

MESSRS. GODFREY & ALLEN:—*Gentlemen*,—The No. 9 "Winchester Hot Water Heater" that you put in for me is giving perfect satisfaction. It requires little attention and is very economical of coal.

Yours truly,

ROSCOE H. WING.

OLD TOWN, Me., Feb. 22, 1895.

MESSRS. GODFREY & ALLEN:—*Dear Sirs*,—The No. 9 "Smith & Winchester Hot Water Heater" put in my house by you, has given perfect satisfaction.

Very truly,

J. V. HINCKS.

OLD TOWN, Me., Feb. 22, 1895.

MESSRS. GODFREY & ALLEN:—*Gentlemen*,—The No. 17, "Winchester Hot Water Heater" purchased of you last fall has proved to be very satisfactory. It requires little attention and is a great saving of wood and coal.

Respectfully,

J. L. SMITH.

Some other customers who could say a good word for the "Winchester:" E. K. Gould, Rockland; E. D. Graves, Rockland.

NEW HAMPSHIRE.

Perfect Satisfaction to Customers. FERRY, N. H., Feb. 18, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—In answering yours of the 16th, will say, I used the "Winchester Steam Heaters" last season. They have given perfect satisfaction to my customers, and that is satisfaction to me.

Yours very truly,

F. L. BRAY.

Economical and Easy to Run. CONCORD, N. H., Feb. 5, 1895.

SMITH & WINCHESTER CO.:—*Gents*,—The "Winchester Heater" in my house is operating satisfactorily, heating well, and very economical to run, as far as using coal. It is very easily taken care of, with as little labor as any I have ever used.

Yours truly,

W. H. ALEXANDER.

Pleases Both Customer and Seller. WINCHESTER, N. H.

SMITH & WINCHESTER CO.:—*Gentlemen*,—In regard to the "Winchester Heater," we used the same for James H. Reynolds, Grocer, and he says he is perfectly satisfied in every respect, and gives it the highest praise.

As to ourselves, we must say that it works very satisfactorily, and heats very quick.

LARKIN & CONNORS.

Read Mr. Voter's, Then This. NEWTON, H., Feb. 25, 1895.

MR. C. A. VOTER:—*Dear Sir*,—Last fall I put in my shop one of your steam boilers, No. 12 "Winchester," made by the Smith & Winchester Co., Boston, Mass. I am pleased with it in every respect, and would cheerfully recommend it to any one in need of steam, and I think it would give them the best of satisfaction.

Yours respectfully,

BENJ. B. OTIS.

You are Entirely Welcome, Mr. Coleman. NEWTON, H., Feb. 20, 1894.

MESSRS. SMITH & WINCHESTER CO.:—*Gentlemen*,—Your "Winchester Hot Water Heater" is a Jim Dandy. I have both of them going and doing good service. I am sure I will have a chance to set up a great many more. It is the quickest and most economical heater, I think, in fact I know, on the market today. I can't praise it any too much. Thanking you for past favors, and wishing you success with your heater, I remain,

Yours respectfully,

M. J. COLEMAN.

Customers at Portsmouth Pleased with the "Winchester." NEWTON, H., Feb. 1, 1895.

MESSRS. SMITH & WINCHESTER:—*Gentlemen*,—The boilers that I set last fall were all "Winchesters," and they have given such good results that I shall recommend them in the future in preference to all others that I have used for years past. One man (by the name of Grover), told a few days ago, that he could heat four rooms with about the same amount of coal that he had formerly burned in one parlor stove.

Yours,

JOHN H. WELLS.

Then This, Needs Less Care than a Range. NEWTON, H., Feb. 1, 1895.

MESSRS. C. A. VOTER & CO.:—It seems every point of merit has been covered in the "Winchester Hot Water Boiler." The No. 9 which you placed in this very cold house last fall, has proved to be very efficient and economical. It requires less care than my cooking range. We heat five rooms besides halls and bathroom. Have burned, up to February 1, two and one-half tons of coal. I find also that I can hold the fire very low, without fear of losing it, and the ashes are entirely free from half consumed coal.

M. J. CROSS.

Yes, They all Say the Same About Rating.

PORTSMOUTH, N. H., March 14, 1895.

MESSES. SMITH & WINCHESTER CO.:—Your Boilers that I have put in are giving perfect satisfaction, and will heat more than they are listed at in your catalogue.

They are first class in every respect.

Yours truly,

J. M. SMITH.

Economical, Durable and Simple.

CLAREMONT, N. H., Feb. 16, 1895.

SMITH & WINCHESTER CO.:—*Gents*,—We feel justified in saying, from our experience, that we have not found the superior to the "Winchester," and there are none that can approach it. We have, since September, 1894, placed five "Winchester Boilers" in residences in this town of 7,500 population, and they give the best of satisfaction to ourselves and customers, being both cheap in price and economical in fuel, and as users, we are sure that for economy, durability and simplicity of construction, no one need look for anything better than the "Winchester."

CROSHIER & HASTINGS.

"A Good Worker, Easy Tender and Economical."

HILLSBORO' BRIDGE, N. H., Feb. 18, 1895.

TO THE SMITH & WINCHESTER CO.:—I had the "Winchester Steam Boiler, No. 16," that I bought of you last December, started up about the first of January, and we have had since that time the longest spell of solid cold weather that I ever remember. The "Winchester" had 360 feet of radiation attached to it, but has done its work without seemingly running to its fullest capacity. I can safely recommend to all persons who want an easy tender, a good worker, a nice cleaner, and best of all a small consumer of fuel, to get a "Winchester."

Yours, etc.,

PETER H. RUMRILL.

Tried and Found Guilty.

NASHUA, N. H., Feb. 11, 1895.

MESSES. SMITH & WINCHESTER CO.:—*Gentlemen*,—The "Winchester" has stood the test. Tried and proved guilty of being the most satisfactory boiler ever handled by us. Of course, to be satisfactory to the dealer, a boiler must certainly be satisfactory to the user. During the past fall we have placed a sufficient number of "Winchester Boilers" to thoroughly test them, under all conditions, both steam and hot water. Up to date (February 11), we have not had a single customer mention a word of fault in any way, shape or manner. On the other hand, every user says, "our heater is O. K." We have in several places removed other makes of boilers, because they were unsatisfactory, and installed in their places the "Winchester," which are satisfactory in each and every instance, with radiation and conditions the same, and with much less fuel. We are satisfied that the "Winchester" is the boiler for us. Besides being a quick and steady steamer and hot water circulator, it is the easiest and quickest set up of any boiler we have ever seen. Two men will set up even

the largest size, ready to pipe off, in less than one-half hour's time. You will find enclosed, letters from a few of our customers, which will give you a better idea than we can write of the general satisfaction the "Winchester Boilers" are giving in Nashua.

Respectfully,

C. A. VOTER & CO.

We will hear from the Collins' families later: Dr. C. S. Collins, Nashua; H. W. Collins, Nashua.

RHODE ISLAND.

"Hot as Toast."

56 Benefit St., PROVIDENCE, R. I., March 8, 1895.

MESSRS. JAMES C. CONROY & Co.:—*Gents.*—Am pleased to say that during the remarkable cold spell of February '95, your heater kept my house like toast.

Yours,

JOHN A. McLAUGHLIN.

So Does Mr. Cole.

PROVIDENCE, R. I., Feb. 21, 1895.

Messrs. JAS. C. CONWAY & Co.:—*Gentlemen.*—We are much pleased with your "Winchester Steam Heater" that you recently put in our stores, and can cheerfully recommend it to others.

GEORGE BRIDGE, Esq.,

Per ANSON H. COLE.

Mr. Grant Showed Good Judgment.

PROVIDENCE, R. I., Feb. 21, 1895.

JAMES CONROY & Co.:—*Dear Sirs.*—I am highly pleased with the "Winchester Boiler" in every respect. Before selecting it, I examined several other boilers, and I am very well satisfied with my selection. You may refer any one to me.

Yours truly,

JOHN GRANT.

Mr. Luther Joins Us in Recommending It.

PROVIDENCE, R. I., Feb. 20, 1895.

Messrs. JAMES C. CONROY & Co.:—*Gentlemen.*—The "Winchester Heater" you put in the house that I occupy is giving perfect satisfaction, and after the trial of the last two months, I can recommend it to others, and also say that it is the most simple and economical heater that has come to my knowledge.

Yours respectfully,

J. HENRY LUTHER.

Economical, Requires Little Attention.

PROVIDENCE, R. I., March 2, 1895.

MESSRS. J. C. CONROY & Co.:—*Gentlemen.*—The No. 8 "Winchester Steam Heater" you placed for me has proved more than I expected; heating my house during the late cold snap to eighty-two degrees, when the thermom-

eter outside was below zero. It is economical, self regulating, and requires little attention. Would cheerfully recommend it to any wanting a thorough heating plant.

Respectfully,

Economical and Quick Steaming. J. W. GWINN.

PROVIDENCE, R. I., February, 1895.

MR. A. A. MCINTOSH:—*Dear Sir*,—The “Winchester Steam Heater” you put into my house last fall gives perfect satisfaction. I consider it a very economical and quick steaming boiler. It is easy to clean and take care of. I recommend it to the public as being as good, if not better, than any other boiler in the market.

Respectfully,

Economical and Easy to Care For. F. C. FITZPATRICK.

Cor. Abbott & Knowles Sts., PROVIDENCE, R. I.

MR. A. A. MCINTOSH:—*Dear Sir*,—The No. 8 “Winchester Steam Heater” which you put into my house last fall, is, in my opinion, simply faultless. It heats my house of eight rooms splendidly. It is very easy to clean, and my wife and daughter take care of it without the least trouble. I consider it one of the most economical heaters in the market.

Yours truly,

Ease and Economy, Little Attention at Providence. JAMES McCANN.

14 Page St., PROVIDENCE, R. I., Feb. 25, 1895.

MESSRS. JAMES C. CONROY & CO.:—*Gentlemen*,—I have to say, in regard to the No. 12 “Winchester Steam Heater” put in my house by you, that it has given me the most entire satisfaction. It does its work with ease and economy, and requires but very little attention. The old style or system of heating is not to be compared with it for an instant.

Very truly yours,

Yes, but this Winter has been a Chilly One. J. S. FULLER.

PROVIDENCE, R. I., Feb. 19, 1895.

MESSRS. JAMES C. CONROY & CO.:—*Gentlemen*,—I will cheerfully give you a testimonial in regard to the “Winchester Steam Boiler,” which you have put into my new house in East Providence, and will say that I am perfectly satisfied with it, as far as I have gone. Of course I have only had it in this winter, but so far, it has given me perfect satisfaction, and if I was going to buy another steam heater, that is the one I should buy.

GALEN PIERCE.

Below Zero, House Eighty-four Above, Read for Yourself.

61 Peck St., PROVIDENCE, R. I., Feb. 23, 1895.

MESSRS. JAMES C. CONROY & CO.:—*Gentlemen*,—It affords me great pleasure to let you know that the “Winchester Steam Heaters” purchased from you this season, have proved all you recommended, and work to a charm.

During the bitter cold snap, when the thermometer registered below zero, it registered on first and second floors, also halls, doors to all rooms open, eighty-four degrees. It would not be doing justice to your neat and practical workmen, if I failed to mention how nicely the entire job looked when completed.

Respectfully yours,
Economical, Compact, Neat. WILLIAM H. WAITE.

PROVIDENCE, R. I., March 7, 1895.

JAMES C. CONROY & Co.:—*Gentlemen*,—I am pleased to say that the two boilers ("Winchester Steam Heaters"), you have recently placed in my house on Holden street, seem to promise every satisfaction. The one for the lower tenement works admirably in every respect; the upper tenement boiler has not yet been fairly tested, but seems to promise as well as the other. Their compactness, neatness, small amount of coal used are desirable features, as well as their satisfactory heating.

Yours faithfully,

ERNEST GEO. WESLEY, *Pastor Park Street Church.*
Foremost in Every Particular.

PROVIDENCE, R. I., Jan. 30, 1895.

MESSRS. SMITH & WINCHESTER CO.:—*Gentlemen*,—In answer to your inquiry in relation to my experience with the "Winchester Steam Heater," will say that I am highly pleased with it in every particular. It ranks foremost, in my opinion, as a low pressure generator. It is very simple and easy of erection and requires little care in management. The mode of cleaning is simple and easy. My customers, one and all, speak of it in the highest terms. I cheerfully recommend it to those in need of a steam or hot water heater.

Respectfully yours,
From a Man who has Used Fifty. A. A. MCINTOSH.

PROVIDENCE, R. I., Feb. 18, 1895.

MESSRS. SMITH & WINCHESTER CO.:—*Gentlemen*,—You have asked me to give my opinion of, and also my experience with the "Winchester Boilers," since I became acquainted with them. This I will most cheerfully do as I am simply infatuated with them. This may seem to be strong language, but when you realize that since last August, I have placed about forty of them including all sizes both steam and hot water, in the houses of my customers, and that I have yet to find one single instance of dissatisfaction, and when I remember also that the boilers can be set so rapidly (every part being systematically numbered, so that mistakes are almost impossible), and will respond almost immediately to the influence of the fire, owing to the simple and yet effective construction of the boilers; the fire being entirely surrounded by water. They are doing all that you rate them, easily, and they can be procured at such reasonable prices. Is it any wonder then that I should be enthusiastic over them? In my experience of about fifteen years, during which time I have placed hundreds of heating boilers, I would not ask for the agency of a boiler

that I did not consider held the foremost place in every respect, among the good boilers now on the market.

The boilers are jewels in every sense of the word, and when properly set and piped, will insure you a friend in your customer, and prompt and satisfactory settlement of your bill.

You have a friend in me, on account of the relationship which you bear to the "Winchester Boilers," namely, manufacturers. You can not fail to make similar friends of your other agents, for the same reason. I will further guarantee that the "Winchester Boiler" when put in by a man who understands the business, will never fail to give satisfaction; of course, a bad fitter can spoil the good working of this, as well as any other boiler; but even on a poorly constructed job of piping, this boiler will work when others will fail.

Yours very truly, JAMES C. CONROY & CO.

CONNECTICUT.

Economical; Working Beautifully.

STAMFORD, Conn.

SMITH & WINCHESTER CO.:—*Gentlemen*,—That No. 12 "Winchester" we set up at Riverside is working beautifully. In fact, drying out a newly plastered house in this cold weather with very little coal.

Yours truly, BRODERICK & THOMPSON.

Economical, Steams Quickly, Underrated.

MANCHESTER, Conn., Feb. 11, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—My experience with the "Winchester Steam Heater" has been extremely satisfactory. It is easily erected, and very economical as regards fuel, steams quickly, and is capable of heating more than you have rated it in your catalogue.

Yours truly, FRED H. NORTON.

Economical and Easy Regulated.

JEWETT CITY, Conn., March 11, 1895.

MR. BENJAMIN M. SMITH:—*Dear Sir*,—After the experience of the past winter, I state with pleasure that the "Winchester Steam Heater" has given entire satisfaction. Easily regulated and economical, it has been all that could be desired.

Truly yours,

JOHN HENNON.

We are Pleased and Mr. Hayden Satisfied.

ESSEX, Conn., Jan. 28, 1895.

MR. F. H. PATRICK:—*Dear Sir*,—Your letter at hand. In regard to the No. 12 "Winchester Heater" that I purchased of you, can say that it meets my expectations regarding heating, economy of fuel, and in every respect. I am perfectly satisfied with it.

Yours very truly,

G. B. HAYDEN.

Able to Plaster in the Coldest Weather.

THOMASTON, Conn., March 16, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—The No. 21 "Winchester Heater" put in my house by Messrs Walker & Carey, December last, has thus far given good satisfaction, having heated the whole house so that it was plastered during the coldest weather this winter. This was not a fair test, as the house has been open from cellar to attic, and the doors only roughly boarded up.

Yours very truly,

E. C. STOUGHTON.

A Winchester will Do the Same for You.

MANCHESTER, Conn., Feb. 14, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—The "Winchester Steam Heater, No. 16," which your agent, Mr F. H. Norton, put in my house of ten rooms last fall, has given entire satisfaction. During the last week, with the thermometer fourteen and fifteen degrees below zero, we did not know what cold was in the house.

I cheerfully recommend it as the quickest, most economical and best heater in use.

Yours very truly,

JAMES BURNS.

Outside Ten Degrees Below, Inside Seventy-five Degrees Above—Reason, "Winchester."

IVORYTON, Conn., Feb. 19, 1895.

THE SMITH & WINCHESTER CO.:—*Gentlemen*,—On the 27th of December, I placed one of your "Winchester Boilers" in my house, taking the place of the ———. It works to my satisfaction, giving a uniform heat at almost any degree of temperature. During the cold snap of February, I maintained a uniform temperature of 75 degrees with the weather four to ten degrees below outside. A GOOD BOILER I RECOMMEND IT.

Yours respectfully,

THEO. F. ROSE.

Seventy Degrees of Heat without a Pound of Pressure.

WINSTED, Conn., Jan. 28, 1895.

SMITH & WINCHESTER.:—*Gentlemen*,—The No. 8 "Winchester Steam Boiler" that we erected for Mr. L. V. Pinney of Winsted on the 10th day of December, 1894, has given the best of satisfaction; it carries about 150 square feet of heating surface with much ease, the coldest days of this winter the steam gauge has not shown a pound of steam and it has been heat to seventy degrees. Mr Pinney is more than pleased with the heater.

We would say that our experience with the heater has proven satisfactory, it is easy to erect, economical of fuel, quick to steam, and has given the best of satisfaction to our customers.

Respectfully yours,

DIBBLE & HURLBURT.

Three Reasons that Tell the Story.

NEW LONDON, Conn., March 1, 1895.

MESSRS. SMITH & WINCHESTER:—*Gents*,—In reply to your letter of Jan. 22d, would say that our experience with the "Winchester Boiler" is, first, that we consider it can be set up in less time than any other heater on the market; second, that it is the most economical heater with fuel on this earth today; third, because it is beyond doubt as quick a steamer as there is on the market today.

Its general efficiency has been satisfactory, and those who have them in our city have nothing but words of praise to say for them.

Very respectfully yours, MURRAY & MAHER.

Read This, it Will Do You Good.

JEWETT CITY, Conn., Feb. 25, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—Please allow me to say, in behalf of the "Winchester Boiler," the cold spell which has just passed has afforded a fine opportunity of testing the qualities of the "Winchester," and I am pleased to say that it has fulfilled all the requirements which make up a first class low pressure heating boiler. Furthermore, it has proved all you claim for it. There are a number of essential points in a boiler which it must have to succeed. The "Winchester" contains a good number. First, consumption of fuel; second, simple in construction; third, easy to manage, and many others which make up a first class boiler, and it is of my opinion the most economical and satisfactory apparatus in the market. I should be pleased to recommend the "Winchester" to any one contemplating buying a new heating apparatus.

Yours very truly,

B. M. SMITH.

Eight Degrees Below Outside, Seventy-four Degrees Inside.

NEW BRITAIN, Conn., Feb. 21, 1895.

S. H. BEARD, HEATING & PLUMBING CO.:—*Gentlemen*,—The "Winchester Hot Water Heater" which you put in for us just before the arrival of the severely cold weather of the early part of this month, has already proved to be a successful heating apparatus, as our house was kept at an even temperature of about seventy-four degrees, when outside the thermometer registered from zero to eight degrees below. We feel that the "Winchester" is to be perfectly satisfactory as a powerful heater and an economical fuel user, as well as being an easy furnace to manage. The features of the furnace, which make it such that it will last for a very long period without repairs, and the easy method of keeping clean the heating surface are excellent, and I feel at this writing that no mistake was made when the Smith & Winchester heating apparatus was placed in our cellars.

Yours truly,

E. R. BISHOP.

Mr. Beard Thinks as We All Do.

NEW BRITAIN, CONN., Feb. 21, 1895.

Messrs. SMITH & WINCHESTER:— *Gentlemen*,— It has occurred to me you would like to know our success with the "Winchester" thus far. The No. 16 Boiler sent us for examination, we set up on our floor, and on a very cold evening last December we had a call from a gentleman living in a two-family house where there was a "Florida" boiler set, and stated the heater had broken down and the water all run out and the house cold. Being after working hours, we could do nothing to relieve his family for the night, but to offer them some oil heaters. The first thing Saturday morning we sent men and took it down and found the bottom section broken, and there being no possibility of repairing it that day, I called upon the owner and told him the situation, and he inquired what we had on hand that could be put in, and we advised him to allow us to use this No. 16 "Winchester," same being about one and one-half inch smaller in the fire pot, which he said do, if we could guarantee capacity, and also get a fire before Sunday morning. I told him we would fire it up before I had my supper. We removed the old one to store, and set up the "Winchester," completed change of pipes, and started the fire at 6.35 P. M., and had steam in every radiator at 7 o'clock, when we went to supper. The satisfaction this has given had better be told by one using it, whose name is H. B. Lester, Superintendent New Britain Hardware Manufacturing Company, whose letter is enclosed. We have sold a number these past few weeks and with flattering success in each case. My personal opinion of them is that for ease of handling, and setting up, arrangement of fire surface, the manner of construction makes them powerful, strong and durable beyond any other boiler to my knowledge, and I have been studying them for over twenty-three years.

Respectfully,

S. H. BEARD HEATING CO.,

S. H. BEARD, *Secretary*.

If You Read the One Above, Read This.

NEW BRITAIN, CONN., Feb. 21, 1895.

S. H. BEARD CO.:— *Gentlemen*,— I take great pleasure in being able to state that the No. 16 "Winchester Steam Heater" put in by you some months ago is giving entire satisfaction, in fact, it seems impossible that so small a heater could heat a house of *twelve rooms* through the two months just past, and it is a more remarkable thing that I have not had to force the fire. Mechanically the heater is perfect, and the regulation all that any one could desire; and as to care of same, *any child of eight or ten years* could take care of it without any trouble.

Yours very truly,

H. B. LESTER, *Superintendent New Britain Hardware Co.*

Other parties in Connecticut who use the "Winchester:" L. V. Pinney, Winsted; P. H. Fitz Gerald, New London; Thos. Calahan, New London; Irwin N. Lyon, New London.

HERE, THERE AND EVERYWHERE.

Economical in Cold Northern Vermont.

ST. ALBANS, Vt., Jan. 30, 1895.

SMITH & WINCHESTER CO.:—*Gentlemen*,—The "Winchester Heater" purchased of you, and which I placed in my block, has proven eminently satisfactory. Its simplicity, ease of putting together and running, the comparative small amount of fuel required, and its quick steaming qualities, are more especially commendable among its many other good qualities. Allow me to congratulate you in having succeeded in placing before the public such a reliable and efficient heater.

Very truly yours,

C. H. WILEY.

More than We Claim for Them.

RIDGEWOOD, N. J.

Messrs. SMITH & WINCHESTER CO.:—*Gentlemen*,—In regard to my opinion and experience of the "Winchester Heaters," I am pleased to state that all the "Winchester Heaters" that I have purchased are giving the very best of satisfaction, and all the parties using them say that they do more than we claim for them, and I do not hesitate to say that I think they are the best and use the least coal of any heater on the market. I heartily recommend them to any one needing a heater.

Very truly yours,

T. S. COOPER.

Our Western Customers Equally Pleased.

MILWAUKEE, Wis., March 5, 1895.

Messrs. RUNDLE & SPENCE MFG. CO.:—*Gentlemen*,—The "Winchester Boiler No. 12," placed in my store, has given perfect satisfaction this winter. It is very easy to erect, economical in use of fuel, and considered in every respect a very desirable line of heaters for the trade to handle.

Respectfully,

PHILIP H. MURPHY.

"Have, and are Giving, Excellent Satisfaction."

MILWAUKEE, Wis., March 16, 1895.

Messrs. SMITH & WINCHESTER CO.:—*Gentlemen*,—We are very much pleased to say that all of the "Winchester Boilers" we have sold, both steam and hot water, have, and are at the present time, giving excellent satisfaction.

Yours truly,

RUNDLE-SPENCE MFG. CO.

"Economy in Fuel, Simple in Construction."

MILWAUKEE, Wis., March 1, 1895.

Messrs. RUNDLE & SPENCE MFG. CO.:—*Gentlemen*,—The "Winchester Heater" put in my store this winter has given entire satisfaction, and as an economizer of fuel, and simplicity of construction, I highly recommend same.

Respectfully,

PHILIP H. MURPHY.

"Good Thing," Mr. Wild, "Push it Along."

MILWAUKEE, Wis., March 18, 1895.

MESSRS. SMITH & WINCHESTER :— *Dear Sirs*,— Having used your "Winchester Steam and Hot Water Heaters" on several of our contracts, we must give them the highest praise.

We have satisfied our customers beyond our expectation, and we shall continue to push your boilers at all times. Yours respectfully,

LIPPERT & WILD.

Even Our Foreign Friends Report Satisfaction.

ST. PIERRE, Miquelon, March 18, 1895.

MESSRS. SMITH & WINCHESTER CO. :— *Dear Sirs*,— Mr. Deville, manager of the bank, St. Pierre, will write you in regard to his Heater. He is very much pleased with it, and I am also with the one that I have.

I find the boiler too powerful for my work, if anything, but I burn very little coal. Your "Winchester Heater" is a perfect success, and we have no doubt but that a large number of them will be placed here.

Yours very truly,

F. CORDON & FILS.

ST. PIERRE, Miquelon, March 18, 1895.

MESSRS. SMITH & WINCHESTER CO. :— *Dear Sirs*,— Messrs. Vve. F. Cordon & Fils, of our town, established in December last, in our premises, a hot water apparatus of your system, No. 5. Since December 20th it has been in operation, and has given me the most complete satisfaction. It feeds six radiators in the first and second stories of our building, and takes the place of four anti-clinker stoves, giving greater heat, and consuming 40 per cent. less coal. I am happy to send you this testimonial letter, and remain,

Very truly yours,

T. DEVILLE,

Mgr. Banque des Tles, St. Pierre and Miquelon.

If Interested in Coal Consumption Read This.

ALBANY, N. Y., Nov. 5, 1894.

SMITH & WINCHESTER CO. :— *Gentlemen*,— Replying to yours of some time ago, I have neglected for the purpose of giving you something pleasing.

I have given your heater a very severe test and find it fully equals all expectations. I have one radiator sixteen inches lower than the boiler and is the first one to heat. There are nine radiators in the house, 352 square feet, the smallest twelve and the largest sixty-eight square feet.

The variation in the temperature of the water from the heater to the lowest radiator is scarcely three degrees. The temperature was raised from 62 degrees to 200 degrees in twenty-three minutes, and the test I consider very satisfactory indeed,

Coal consumed twenty-five pounds during test, which lasted ten hours. The consumption for twenty-four hours will be about fifty pounds. The heater is immense.

Yours respectfully,

C. C. STEBBINS.

"Twenty-four Years in Business." Winchester the Best.

NEW ROCHELLE, N. Y., Feb. 13, 1895.

Messrs. SMITH & WINCHESTER CO.:—*Gentlemen*,—To whom it may concern: The "Winchester" is the best heater on the market, without a doubt. I have been in the business over twenty-five years, and have found nothing to equal it.

Respectfully yours,

P. H. DONAHOE.

The Last to Come, but Oh! Isn't it a Good One.

NEWPORT, Ky., March 21, 1895.

THE LAIDLAW-DUNN-GORDON CO., Cincinnati, O.—*Gentlemen*,—The No. 8 "Winchester Steam Boiler" we bought of you last fall has been very satisfactory indeed.

Although we have had considerable zero weather, we have heated our house (ten rooms), very comfortably during the past winter, with ten tons of Pocahontas coal, which is cheaper than we ever heated a house before with any other apparatus.

This is perhaps more remarkable from the fact that we took a smaller size boiler than recommended, and connected to it 200 feet of radiation, 20 feet more than stated capacity, and used soft coal instead of anthracite.

The flues are very easily cleaned, and by cleaning them a little oftener we used Pocahontas coal very satisfactorily in place of hard coal.

Yours truly,

EDGAR M. WOOLLEY.

New York. — Wm. T. Standen, Donahue.

Ohio. — John H. Dunn, Cincinnati; Wm. C. Wallace, Korewood; Guido Marx, Toledo; H. Zorn, Gibsonburg; E. D. Libby, Toledo; M. A. Scott, Toledo; C. Kendall, Toledo; M. J. Gallagher, Toledo; Robt. Cummings, Toledo; Rev. A. E. Manning, Toledo; E. L. Stock & Co., Fostoria.

Missouri. — N. O. Nelson Mfg. Co., St. Louis; J. W. Freeman, Joplin.

Illinois. — J. N. Murphy, Springfield.

Michigan. — Breckon & Gable, Ionia.

We



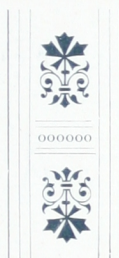
Manufacture and . . .

Deal in

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. . . IN THE

Steam
Gas
Water and
Plumbing



SUPPLY LINE



**Smith & Winchester
Company.**



S&Mc